

# Bishop Ranch: Job Opening Form

## Company

Reaction Search International

## Position

Inside Sales Rep/Lead Generator

## Company Contact

Kim Martine

[kimm@reactionsearchinternational.com](mailto:kimm@reactionsearchinternational.com)

## Job Type

Full Time Monday thru Friday 8am-5pm

## Job Description

Reaction Search International (RSI) is currently hiring! Are you interested in starting a career in professional sales? RSI is the number one retained executive search firm in the East Bay as ranked by the San Francisco Business Times. RSI is headquartered in San Ramon, California.

We are expanding our Inside sales team and we are looking for Entry-Level sales people. You must be professional because you will be calling on medium sized to large corporations. We provide you with all the sales training you will need. You need to love making cold calls, a minimum of 100 cold calls will be expected each day. We also provide you with a package of solid leads that include a specific contact name, phone, etc. Hours are 8am-5pm Monday-Friday. Our new sales people can earn between \$20-\$30/hour of which \$12.50 is guaranteed (your base). Compensation is a combination of base and commissions.

## Required Qualifications

Requirements:

Results Driven, Persistence, Time Management, Telephone Sales, Customer Service, Selling to Customer Needs, Prospecting Skills, Motivation for Sales, Handles Rejection, Professionalism, Product Knowledge

## Additional Information

Please submit your resume to [kimm@reactionsearchinternational.com](mailto:kimm@reactionsearchinternational.com)